





# **About Orion Group**

Orion has established a strong reputation with significant national and multinational clients, developing a global network of offices that spans six continents. Orion manages thousands of contractors and permanent placements every year, supplying the right people for the best jobs, with a presence throughout Europe, the Americas, the Middle East, Asia Pacific and Africa.

### What is PartnerPlus?

Specializing within the Global Filtration and Nonwoven space, PartnerPlus brings a refreshing approach to recruitment, extending an unmatched service to both start-up, SME's and establish market leaders.

The PartnerPlus recruitment model is a service line that sits in between the standardized contingent offering and the traditional retained search model, moving away from the outdated practices of agencies (and companies) searching standardized job boards and competing for placements.

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Instead, we want to build a strong relationship with our partners, collaborating with them to navigate the selection process by drawing on our experience, knowledge, and unique market intelligence. Our subject matter experts take the time to understand the role and appreciate the culture. Through this, we ensure we hire the right person, rather than the most available.

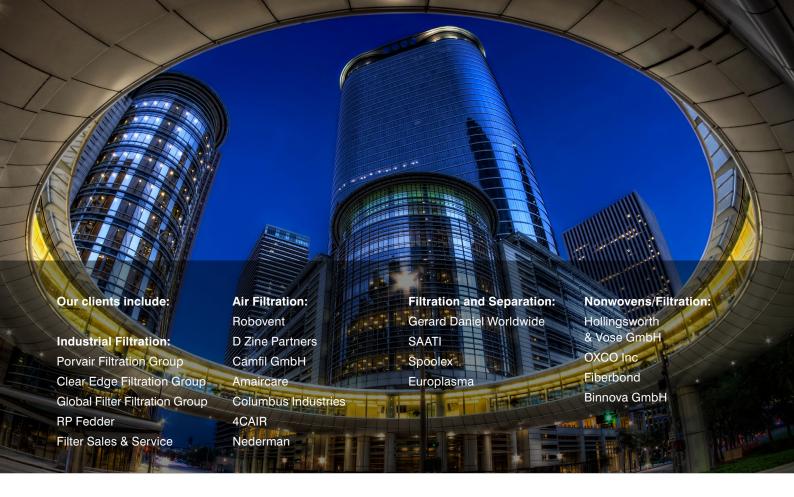
# Why choose PartnerPlus?

PartnerPlus approaches the market directly, rather than relying on job boards. All our applicants are passive and are not actively seeking a new role, allowing us to uncover talent that isn't normally visible through the normal channels. Our terms are fair and inexpensive, ensuring we deliver at all the critical stages.

Clients pay a nominal guaranteed instruction fee to engage our services, which is deducted from the final completion fee, resulting in a committed relationship and a more sophisticated, consultative service.

Benefits of PartnerPlus include:

- 100% job fill ratio we don't stop until filled
- Non-Exclusive Agreement
- · No Cancellation clauses or charges
- · Fail-safe fee structure, all guaranteed
- Dedicated subject matter experts in filtration and non-woven
- Market intelligence
- Salary benchmarking
- · Focus on cultural and organization fit
- Passive talent pool management
- Faster time to hire
- · Guaranteed shortlists within 7-10 business days
- Mutually collaborative consultative approach
- Psychometric testing



# PartnerPlus is exclusively available across industries including:

### **Global Filtration**

Very much a growth Industry, filtration is about protecting and making better what matters. This includes the quality of the air we breathe, the water we drink, the buildings we work in, the vehicles we drive, the hospitals we use and the schools our children attend. The PartnerPlus team are proud to have supported both start-up and established corporate clients in realizing their strategies by providing our expertise in key areas such as Operations, Production, Sales, Research and Development.

### **Non-Wovens**

Closely related to Filtration, non-wovens are particularly used in industries such as healthcare, beauty care, medical devices, critical cleaning, consumer wipes and 'high-performance' materials such as Gore-Tex. The innovation process is constant within this industry and our main areas of support surround Business Development and Sales, Product Development and Commercial Development.

#### What some of our clients think about PartnerPlus

"Adam has a clear line to the divine recruiter... it has been an absolute joy in the midst of stress to work with the three of you, highly recommend."

Samara Beachdale, Global Filter – Filtration Group Corporation Human Resources Manager

"Fast and relevant service.
Would recommend any time."

Caroline Miller, Camfil Vice President of Human Resources

"I have spoken highly about the team at Orion to several colleagues within the filtration group. After placing two highly qualified sales candidates, you will continue to be my go to recruiter from here on out!"

Jennifer Melton, Clear Edge – Filtration Group Human Resources Manager

